

**ADVANCING  
THE COMMON GOOD**  
2011-2012 ANNUAL REPORT

# PARTNER AGENCIES AND PROGRAMS

## **A Company of Girls**

### **American Red Cross of Southern Maine**

Disaster Services  
Armed Forces Emergency Services

### **Amistad**

Peer Support and Recovery Center

### **Big Brothers Big Sisters of Southern Maine**

Mentoring

### **Boys & Girls Clubs**

Individual and Group Services  
Physical Education

### **Riverton Park Clubhouse**

Social Development

### **Catherine Morrill Day Nursery**

Child Care

### **Catholic Charities Maine**

Counseling Services  
Independent Support Services  
Refugee and Immigration Services  
St. Elizabeth's Child Development Center  
Support & Recovery Services

### **Community Counseling Center**

Education for Living  
Family Intervention Response Service Team (FIRST)  
/ Sexual Abuse Treatment (SAT)  
Outpatient Clinical Services  
Refugee Case Management

### **Community Dental**

Denture Program  
Portland Dental Health Center

### **Community Partners**

Supported Transitional Employment Program (STEP)

### **Cumberland County YMCA**

Aquatics  
Fathers Support  
Otter Pond Day Camp  
School Age Child Care  
Sports and Recreation  
Youth at Promise

## **Day One**

After Care Services  
Family Support Services  
Homeless Youth  
Intensive Outpatient Counseling  
Natural Helpers  
Street Program

## **Family Crisis Services**

Education/Young Adult Abuse Prevention Program  
Outreach  
Shelter

## **Frannie Peabody Center**

Case Management

## **Freeport Community Services**

Family Services

## **Girl Scouts of Maine**

Girl Grants

## **Goodwill Industries of Northern New England**

Community Skills

## **Home Health Visiting Nurses of Southern Maine**

Healing at Home  
Parent/Child Health

## **Immigrant Legal Advocacy Project**

Legal Services

## **The Iris Network**

Vision Rehabilitation

## **Kids First**

Divorce Support Groups for Kids

## **Legal Services for the Elderly**

Elder Abuse Project  
Hotline  
Long Term Care Project

## **MAPS**

Step Up Shelter

## **Mission Possible**

Teen Center

## **Morrison Center**

Preschool and School Age Programs

## **Northeast Hearing & Speech Center**

Speech & Hearing Services

## **Peaks Island Children's Workshop**

Child Care

**People's Regional Opportunity Program (PROP)**

Child and Family Services  
Foster Grandparents  
Senior Companions

**Pine Tree Legal Assistance**

Domestic Violence Project

**Preble Street**

Adult Day Shelter  
Lighthouse Shelter  
Meals Program  
Teen Center  
Women's Shelter

**Regional Transportation Program**

Transportation Program

**Serenity House**

Halfway House

**Sexual Assault Response Services of Southern Maine**

Advocacy  
Education  
Support Groups

**Shalom House**

Consumer Educators  
Peer Support  
Supported Housing Services

**The Center for Grieving Children**

Outreach  
Peer Support  
Tender Living Care

**Tri-County Mental Health**

Outpatient Clinical Services  
Senior Mental Health

**Wayside**

Food Rescue

**Youth and Family Outreach**

Child Care

**Youth Alternatives Ingraham**

Artful Aging  
Children's Advocacy Council  
Family Mediation  
Maine Families  
Young Parenting Program  
Youth Shelters



# Consolidated Statements of Financial Position

As of June 30, 2012, with summarized financial information for June 30, 2011

ASSETS	2012	2011
Cash and cash equivalents	\$ 5,723,149	\$ 5,747,101
Pledges receivable, net	4,554,154	4,185,415
Other receivables	286,570	141,381
Loans and advances to agencies	—	177,558
Other assets	59,926	27,914
Beneficial interest in a perpetual trust	1,129,879	6,204,534
Long-term investments	6,197,873	1,228,308
Equipment, less accumulated depreciation	<u>221,228</u>	<u>221,865</u>
<b>TOTAL ASSETS</b>	<b>\$ <u>18,172,797</u></b>	<b>\$ <u>17,934,076</u></b>
Liabilities and net assets		
Designations payable	\$387,276	\$ 365,579
Accounts payable and accrued liabilities	3,014,738	2,437,792
Other liabilities	<u>125,630</u>	<u>134,315</u>
<b>TOTAL LIABILITIES</b>	<b>\$ <u>3,527,644</u></b>	<b>\$ <u>2,937,686</u></b>
Unrestricted	\$ 3,578,313	\$ 3,283,708
Board designated-endowment	3,438,953	3,587,515
Temporarily restricted	\$ 4,704,371	\$ 5,197,420
Permanently restricted	<u>2,923,516</u>	<u>2,927,747</u>
<b>TOTAL NET ASSETS</b>	<b>\$ <u>14,645,153</u></b>	<b>\$ <u>14,996,390</u></b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ <u>18,172,797</u></b>	<b>\$ <u>17,934,076</u></b>

# Consolidated Statement of Activities

As of June 30, 2012, with summarized financial information for June 30, 2011

	2012			2011	
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Total
<b>CAMPAIGN RESULTS:</b>					
2012 Campaign Results	\$ —	116,146	—	116,146	—
2011 Campaign Results	—	7,779,035	—	7,779,035	214,304
2010 Campaign Results	—	20,875	—	20,875	7,437,085
2009 Campaign Results	—	—	—	—	66,828
Less donor designations, net	—	-1,378,814	—	-1,378,814	-1,352,054
Less provisions for uncollectible pledges	—	-260,029	—	-260,029	-192,380
Net campaign results	—	6,277,213	—	6,277,213	6,173,783
<b>REVENUE, GAINS, AND OTHER SUPPORT:</b>					
Net assets released from restriction:					
2011 campaign	3,083,222	-3,083,222	—	—	—
2010 campaign	3,342,826	-3,342,826	—	—	—
Gifts and bequests	44	—	94,180	94,224	38,944
Grant and contract revenue	—	1,396,631	—	1,396,631	2,394,862
Service fees	403,052	58,077	—	461,153	367,556
Investment income	121,971	68,096	—	190,067	168,510
Realized gains on investment	43,052	32,102	—	75,154	316,444
Unrealized gains on investment	-138,260	-149,150	—	-287,410	639,975
Miscellaneous	132,165	—	—	132,165	126,983
Other assets released from restriction	1,749,970	-1,749,970	—	—	—
(Loss) gain on perpetual trust	—	—	-98,411	-98,411	194,983
Total revenues	8,738,066	-493,049	-4,231	8,240,786	10,422,040
<b>EXPENSES:</b>					
Agency allocations/awards	5,231,998	—	—	5,231,998	5,270,717
Less donor designations, net	-1,368,464	—	—	-1,368,464	-1,333,445
Community Impact	1,949,649	—	—	1,949,649	2,114,854
Agency Services	—	—	—	—	381,428
Volunteer development	287,150	—	—	287,150	175,288
211 Maine	1,245,338	—	—	1,245,338	1,199,885
Total Program Services	7,345,671	—	—	7,345,671	7,808,727
Supporting services- management and general and fundraising	1,246,352	—	—	1,246,352	1,113,237
Total expenses	8,592,023	—	—	8,592,023	8,921,964
Change in net assets	146,019	-493,049	-4,231	-351,237	1,500,076
Net assets, beginning of year	6,871,223	5,197,420	2,927,747	14,996,390	13,496,314
Net assets, end of year	7,017,266	4,704,371	2,923,516	14,645,153	14,996,390

# BOARD OF DIRECTORS

## Board Chair

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**Albert G. Swallow, III**  
*Associate Vice President of Finance*  
*Maine Medical Center*

## Vice Chair

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**Victoria A. Loring**  
*Community Volunteer*

## Committee Chairs

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**Victoria A. Loring**  
*Board Development & Governance Chair*  
*Community Volunteer*

**Anne Swift – Kayatta**  
*Community Volunteer*  
*Community Impact Chair*

**Reverend Kenneth I. Lewis, Jr.**  
*Diversity Cabinet Chair*  
*Green Memorial A.M.E. Zion Church*

**Thomas Zuke, CPA**  
*Finance & Administration Chair*  
*EVP & CFO*  
*Androscoggin Bank*

**Barbara Wheaton, Esq.**  
*Foundation Chair*  
*Pierce Atwood*  
*Merrill's Wharf*

**Deanna Sherman**  
*Human Resources Chair*  
*Vice President*  
*Dead River Company*

**Nicole Witherbee**  
*Public Policy Chair*  
*Senior Associate*  
*John T. Gorman Foundation*

**Mike Simonds**  
*Resource Development Chair*  
*Chief Operating Officer*  
*UNUM*

## At-Large Members

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**Judith Austin**  
**Emmanuel Caulk**  
*Superintendent*  
*Portland Public Schools*

**Anne Dalton**  
*Chief Officer for Strategic Initiatives*  
*Association of Junior Leagues*  
*International, Inc*

**Lelia DeAndrade**  
*Director, Grantmaking Services*  
*Maine Community Foundation*

**MaryEllen Fitzgerald**  
*President*  
*Critical Insights*

**Bill Fletcher, Esq.**  
*Verrill Dana*

**Diane Garofalo**  
*SVP, Human Resources*  
*UNUM*

**Michael Gendreau**  
*Director, Outreach, Education and*  
*Communications*  
*Maine Community Health Options*

**Shawn Gorman**  
*VP of Card Services & Direct to Business*  
*L.L. Bean, Inc.*

**Jacquelyn Hedlund, M.D.**  
*Medical Director*  
*Maine Center for Cancer Medicine*

**Raymond "Chip" Kelley**  
*Senior Vice President & Manager*  
*Key Bank*

**Sterling Kozlowski**  
*President*  
*Key Bank, N.A.*

**Greg McCarthy**  
*VP Health Plan Operations*  
*Martin's Point Health Care*

**Sam Novick**  
*Owner*  
*Hub Furniture*

**Brian S. Petrovek**  
*Managing Owner & CEO*  
*Portland Pirates*

**Joe Rosenfield**  
*Owner*  
*Edison Press*

**Jeff Sanders**  
*Executive VP & Chief Operating Officer*  
*Maine Medical Center*

**Grace Valenzuela**  
*Multilingual and Multicultural Center*