



2012-13 ANNUAL REPORT

2012-13 PARTNER AGENCIES AND PROGRAMS

A Company of Girls

American Red Cross of Southern Maine

*Disaster Services
Armed Forces Emergency Services*

Amistad

Peer Support and Recovery Center

Big Brothers Big Sisters of Southern Maine

Mentoring Program

Boys & Girls Clubs

*Individual & Group Services
Social Development
Physical Education Program*

Catherine Morrill Day

Child Care

Catholic Charities Maine

*Independent Support Services
Support & Recovery
Counseling Services
St. Elizabeth's Child Development Center
Refugee and Immigration Services*

The Center for Grieving Children

*Tender Living Care
Outreach
Peer Support*

Community Dental

*Denture Program
Portland Dental Health Center*

Cumberland County YMCA

*Aquatics
Otter Pond Day Camp
Sports and Recreation
School Age Enrichment
Youth at Promise
Fathers Support*

Day One

*After Care Services
Family Support Services
Homeless Youth
Intensive Outpatient Counseling
Natural Helpers
Street Program*

Family Crisis Services

*Outreach
Shelter
YAAP (Young Adult Abuse Prevention)*

Frannie Peabody Center

Case Management

Freeport Community Services

Family Services

Girl Scouts of Maine

Girl Grants

Goodwill Industries of Northern New England

Job Connection

HomeHealth Visiting Nurses of Southern Maine

*Healing at Home
Parent /Child Health*

Immigrant Legal Advocacy Project

Legal Services

The Iris Network

Low Vision Clinic

Kids First

Divorce Support Groups

Legal Services for the Elderly

*Elder Abuse Project
Long Term Care Project
Hotline*

Maine Behavioral Healthcare (formerly Community Counseling Center)

*FIRST/SAT
Outpatient Clinical Services
Refugee Case Management*

MAPS

Step Up Shelter

Morrison Center

*Preschool
School Age*

My Place Teen Center

Northeast Hearing & Speech Center

Speech & Hearing Services

The Opportunity Alliance

*Child and Family Services
Family Mediation
Foster Grandparents
Maine Families
Parent Education
Senior Companions
Young Parenting*

Peaks Island Children's Workshop

Child Care

Pine Tree Legal Assistance

Domestic Violence Project

Preble Street

*Adult Day Shelter
Lighthouse Shelter
Meals Program
Teen Center
Women's Shelter*

Regional Transportation Program

Sexual Assault Response Services of Southern Maine

*Advocacy
Education
Support Groups*

Shalom House

*Consumer Educators
Housing Supports
Peer Support*

Tri-County Mental Health

*Outpatient Clinical Services
Senior Mental Health Services*

Wayside Food Programs

Food Rescue

York County Shelter Program

Serenity House

Youth and Family Outreach

Child Care

Consolidated Statements of Financial Position

As of June 30, 2013, with summarized financial information for June 30, 2012

ASSETS	2013	2012
Cash and cash equivalents	\$ 5,776,102	\$ 5,723,149
Pledges receivable, net	4,592,177	4,554,154
Other receivables	131,803	286,570
Other assets	46,390	59,926
Long-term investments	6,756,334	6,197,873
Beneficial interest in a perpetual trust	1,174,973	1,229,897
Equipment, less accumulated depreciation	<u>179,733</u>	<u>221,228</u>
TOTAL ASSETS	<u>\$ 18,657,522</u>	<u>\$ 18,172,797</u>
Liabilities and net assets		
Designations payable	\$ 606,294	\$ 387,276
Accounts payable and accrued liabilities	3,526,510	3,014,738
Other liabilities	<u>134,574</u>	<u>125,630</u>
TOTAL LIABILITIES	<u>\$ 4,267,378</u>	<u>\$ 3,527,644</u>
Unrestricted	\$ 3,071,193	\$ 3,578,313
Board designated-endowment	3,707,267	3,438,953
	6,778,460	7,017,266
Temporarily restricted	\$ 4,553,474	\$ 4,704,371
Permanently restricted	<u>3,058,210</u>	<u>2,923,516</u>
TOTAL NET ASSETS	<u>\$ 14,390,144</u>	<u>\$ 14,645,153</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 18,657,522</u>	<u>\$ 18,172,797</u>

Consolidated Statement of Activities

As of June 30, 2013, with summarized financial information for June 30, 2012

	2013			2012	
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Total
CAMPAIGN RESULTS:					
2013 Campaign Results	\$ —	20,615	—	20,615	—
2012 Campaign Results	—	7,280,340	—	7,280,340	116,146
2010 Campaign Results	—	87,716	—	87,716	7,779,035
2009 Campaign Results	—	—	—	—	20,875
Less donor designations, net	—	-1,338,850	—	-1,338,850	-1,378,814
Less provisions for uncollectible pledges	—	-143,126	—	-143,126	-260,029
Net campaign results	—	5,906,695	—	5,906,695	6,277,213
REVENUE, GAINS, AND OTHER SUPPORT:					
Net assets released from restriction:					
2012 campaign	3,186,902	-3,186,902	—	—	—
2011 campaign	3,091,587	-3,091,587	—	—	—
Gifts and bequests	785	—	89,618	90,403	94,224
Grant and contract revenue	—	1,343,608	—	1,343,608	1,396,631
Service fees	413,907	73,808	—	487,715	461,153
Investment income	96,333	67,995	—	164,328	190,067
Realized gains on investment	180,812	138,373	—	319,185	75,154
Unrealized gains on investment	163,158	122,614	—	285,772	-287,410
Miscellaneous	120,935	701	—	121,636	132,165
Other assets released from restriction	1,526,202	-1,526,202	—	—	—
(Loss) gain on perpetual trust	—	—	45,076	45,076	-98,411
TOTAL REVENUES	8,780,621	-150,897	134,694	8,764,418	8,240,786
EXPENSES:					
Agency allocations/awards	5,257,805	—	—	5,257,805	5,231,998
Less donor designations, net	-1,401,396	—	—	-1,401,396	-1,368,464
Community Impact	2,066,459	—	—	2,066,459	1,949,649
Volunteer development	292,764	—	—	292,764	287,150
2-1-1 Maine	1,131,550	—	—	1,131,550	1,245,338
Total Program Services	7,347,182	—	—	7,347,182	7,345,671
Supporting services- management and general and fundraising	1,672,245	—	—	1,672,245	1,246,352
TOTAL EXPENSES	9,019,427	—	—	9,019,427	8,592,023
Change in net assets	-238,806	-150,897	134,694	-255,009	-351,237
Net assets, beginning of year	7,017,266	4,704,371	2,923,516	14,645,153	14,996,390
NET ASSETS, END OF YEAR	\$ 6,778,460	\$ 4,553,474	\$ 3,058,210	14,390,144	14,645,153

2012-13 BOARD OF DIRECTORS

Board Chair

Albert G. Swallow, III
Vice President of Finance
Maine Medical Center

Vice Chair

Victoria A. Loring
Financial Consultant

Committee Chairs

Victoria A. Loring
Board Development & Governance Chair
Financial Consultant

Sterling Kozlowski
Campaign Chair
Maine Market President
KeyBank, N.A.

Anne Swift – Kayatta
Community Impact Chair
Community Volunteer

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Green Memorial A.M.E. Zion Church

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EVP & CFO
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Partner
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HR/OD Chair
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Dead River Company

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Mike Simonds
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Unum U.S.

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Community Volunteer

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Portland Public Schools

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Chief Officer for Strategic Initiatives
Association of Junior Leagues
International, Inc

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Maine Community Foundation

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President
Critical Insights

Bill Fletcher, Esq.
Partner
Verrill Dana

Diane Garofalo
SVP, Human Resources
Unum, U.S.

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Director, Outreach, Education and
Communications
Maine Community Health Options

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CEO
L.L. Bean, Inc.

Jacquelyn Hedlund, M.D.
Medical Director
Maine Center for Cancer Medicine

Raymond “Chip” Kelley
Senior Vice President & Manager
KeyBank, N.A.

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VP Health Plan Operations
Martin’s Point Health Care

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Owner
Hub Furniture

Joe Rosenfield
Owner
Edison Press

Jeff Sanders
Executive VP & Chief Operating Officer
Maine Medical Center

Grace Valenzuela
Program Director
Multilingual and Multicultural Center